



Dear #name# #surname#

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AMS Christmas Break Closure

AMS will close for the Christmas break at 2.00 pm on Friday 22nd of December and re-open on Monday 8th at 9.00 am. For calibration bookings prior to the shutdown the deadline is Friday the 17th of December.



**A MERRY CHRISTMAS AND A HAPPY
NEW YEAR
from all at
AMS Instrumentation & Calibration
Pty Ltd**

AMS Casual Friday / Christmas Donations

AMS / Trimec Flow Products have over the years proudly donated monies to a variety of worthwhile organisations. Following a consensus of staff last year it was decided that in future only one organisation will be the beneficiary of our fundraising efforts. The organisation chosen was the [Cancer Council Australia](#). Cancer comes in many forms and affects many people in different ways, either personally or through connections.

AMS hopes in a small way to support the efforts of Cancer Council Australia to find cures for a variety of cancers in the future with a donation of \$3,500.00 for the year 2017.

Find out more about at their website [Cancer Council Australia](#)



AMS News

2017 proved to be another exciting year for AMS with all states and territories performing very well in particular Wa and PNG. Several of our product lines had an outstanding year exceeding our expectations and double the expected sales. A special thanks must go out to the Western Australian team on getting major orders for several product lines and exceeding their budget by a large margin. This years performance gives us great hope for an exciting 2018, which I hope will see AMS grow further.



Sales Meeting

The sales meeting just before the Christmas break proved to be invaluable with participation from all to discuss not only sales budgets and strategies, but the technical discussions proved also valuable and to get more insight in the customers processes. All agreed that it was a great meeting and in particular the Christmas party afterwards which was held on a boat in Port Philip Bay with many wives/partners present.



Western Australia Office

As mentioned in AMS News the Western Australia office performed exceptionally well in 2017 exceeding their budget by a large margin and we look forward to another great year with some of the thoughts they have in mind to involve their customers. As can be seen from the picture Michael Hicks and Martin Stanley receiving their 2017 Achievement Award with pride.